

Analyst/Senior Analyst - Climate Tech Innovations, Villgro

Position	Analyst/Senior Analyst
Sector	Climate Tech Innovations
Reporting Manager	Manager- Climate Tech Innovations
Nature	Full-time, based in Bengaluru and will involve extensive travel and field visits across India
About Villgro	Villgro is a leading incubator supporting startups that drive positive social impact. We support enterprises through grants, low-cost debt, and equity, while also offering targeted technical assistance. In addition, we design and implement programs that deliver tangible, real-world outcomes.
Key deliverables	<p>Villgro seeks a young professional who is detail-oriented and passionate about environmental and social impact, to join us as Analyst/ Senior Analyst- Climate Tech Innovations. The role involves project tracking, data analysis, research, documentation, and coordination with stakeholders. This is an excellent opportunity for early-career professionals looking to build experience at the intersection of technology, sustainability, and public systems.</p> <p>You will work closely with the program manager and gain hands-on exposure to how startups, government bodies, and implementation partners collaborate to test and scale climate-resilient innovations.</p>
Role & responsibility	<p>Program Support and Coordination</p> <ul style="list-style-type: none"> Assist in day-to-day coordination of pilot projects across multiple locations, ensuring timely follow-ups and maintaining action trackers. Conduct background research on technologies, policies, implementation models, and relevant benchmarks in the water and waste sectors. Help organize meetings, workshops, and field visits. Prepare agendas, take minutes, and ensure timely follow-ups with relevant stakeholders. Support the creation of project reports, presentations, briefs, and case studies for internal and external stakeholders including donors and research partners.
	<p>Portfolio Management</p> <ul style="list-style-type: none"> Own day-to-day coordination of the incubation cohort- tracking milestones, managing deliverables, and flagging risks early. Plan and execute programme touchpoints: onboarding sessions, workshops, mentor connects, pitch practice, and demo days. Serve as the primary point of contact for incubatee startups, building trust and ensuring they get timely support. Develop and maintain cohort resources- case book, technical papers, toolkits, session decks, and FAQs to improve programme quality. Measure and report on programme KPIs, startup progress, and impact metrics for internal teams and partner reporting. Coordinate with external mentors, subject-matter experts, and industry speakers to enrich the incubation experience.
	Partnerships & Collaborations

	<ul style="list-style-type: none"> ● Track the funding landscape- deals, investors, and emerging players to sharpen sourcing strategy. ● Support the team to identify market access and financing gaps across the value chains of enterprises we work with. ● Support the team in partnering with financiers who can support and invest in enterprises we work with. ● Maintain and continuously update a curated startup pipeline across sub-sectors and geographies relevant to the program and partnership.
	<p>Advocacy & Communications</p> <ul style="list-style-type: none"> ● Collaborate with the marketing & communications team to develop case studies, success stories, videos, and impact reports across programs. ● Support in organizing events, disseminating success stories, and advocating for the enterprises we work with.

The ideal candidate would have:

Must have:

- A Bachelor's / Master's degree in engineering, environmental studies, economics, urban planning, or a related field. A degree / certification in subjects related to finance would be an asset.
- 2-4 years of work experience, especially working as part of diverse teams. Collaboration is an essential component of the role
- Project coordination and tracking across multiple stakeholders and sites
- Strong data analysis, research, and documentation skills
- Report and presentation preparation for internal and external stakeholders
- Collaboration and teamwork skills to work with diverse partners
- Strong written and verbal communication ability
- Ownership, reliability, and ability to manage competing priorities independently
- Interest in sustainability, water, waste, or environmental innovation
- Analytical thinking and problem-solving in project or pilot contexts

Good to have:

- Prior exposure to government programs or impact-oriented projects is a plus.
- Exposure to working with for-profit impact enterprises at any scale would be an asset.
- Portfolio management experience with startups or enterprises
- Experience with fund usage tracking, incubation, or milestone management
- Exposure to working with government programs or impact-oriented projects
- Familiarity with partnership building (market access, financiers, ecosystem players)
- Event organization and stakeholder engagement experience (meetings, workshops, field visits)
- Knowledge of impact measurement and climate-resilient technologies
- Ability to support advocacy efforts through case studies, media, or impact reports

Other Requirements:

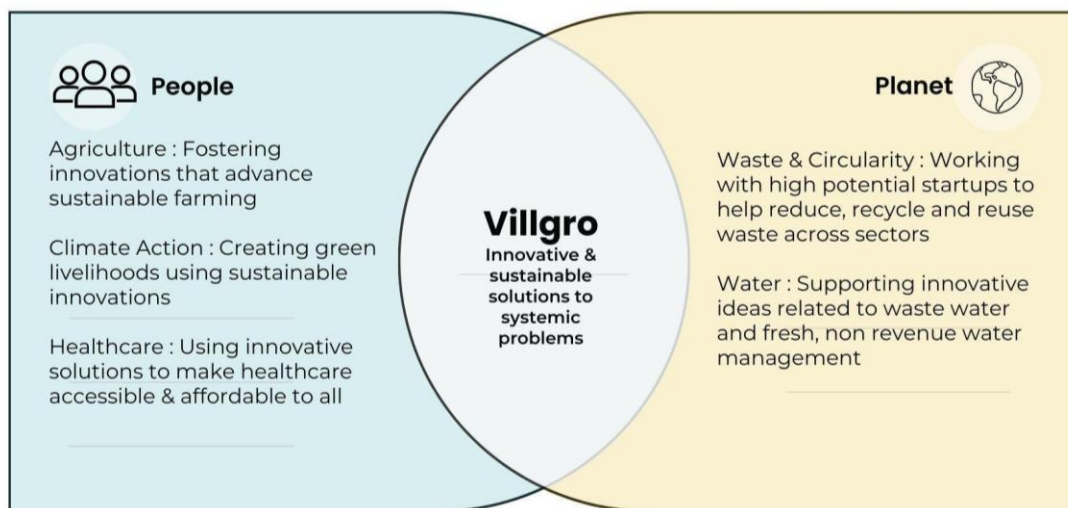
- Willingness to travel nationally at short notice for field visits, meetings, events, and donor visits.
- Available for immediate onboarding.

Compensation: We offer competitive compensation that is on the higher end within the nonprofit sector and a performance based variable component. Benefits include health insurance coverage for employees and their immediate family members. Additionally, we have a mental health policy in place that provides access to subsidized support services.

How to apply: Apply to this role by filling this [form](#). We look forward to hearing from you!

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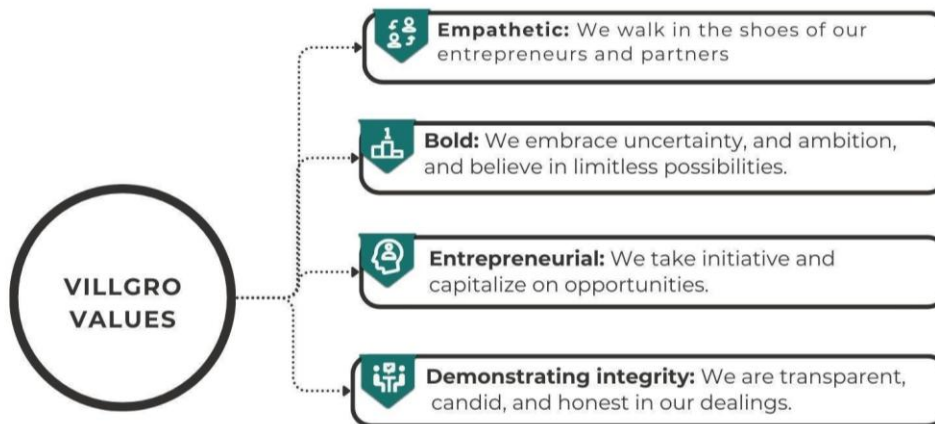
Villgro, India’s pioneering social enterprise incubator, was founded in 2001 under the aegis of the National Innovation Foundation (Government of India). Our mission is to generate large-scale impact by leveraging innovative solutions to tackle India’s most pressing social and environmental issues. Over the past 2 decades we have impacted 26.7 million lives through 402 enterprises across India.



We work with Social Entrepreneurs to generate impact.

- Create a viable business proposition using our unique hands-on approach to incubation.
- Develop a scalable business model by leveraging our market access platforms.
- Access innovative finance solutions (grant, debt, philanthropy etc.) to scale innovations.

Values we hold close:



In case of any queries, please write to us at careers@villgro.org. Read more about us at www.villgro.org