

Analyst

Healthcare

Bangalore / Chennai

Villgro is a social impact first incubator of startups, and we are arguably the leaders in incubating or accelerating startups while applying a gender-inclusive lens. We invest in (through grants, low-cost debt, and equity) startups and SMEs, along with providing specific technical assistance.

The Healthcare Vertical is the oldest at Villgro and is focused on accelerating social enterprises in the Healthcare sector that are intentional about making healthcare affordable and accessible with special focus but not limited to women.

Position summary

Villgro seeks a professional who is dedicated to evaluating, supporting, and championing innovations within healthcare startups that prioritize social impact. Particularly those focused on advancing technologies, products, services, screening, and diagnostics in the realm of women's health.

The role will include:

A) Program implementation

- Facilitate engagement with incubatees, including writing proposals for technical assistance, identifying mentors, facilitating direct interactions with entrepreneurs to ensure tailored guidance and assistance, and gathering data for evaluating business growth.
- Handle documentation tasks, including but not limited to maintaining records, drafting reports, and compiling necessary documentation for project compliance.
- Oversee collaterals and vendor relationships for events and associated activities, ensuring effective management and timely execution.

B) Stakeholder relations, partnerships & collaborations

- Pursue and convert high-value partnership opportunities through inbound leads, follow-ups and outbound cold calls and emails, along with proactively developing a pipeline to record current and potential partners.
- Develop marketing collateral, articles and presentations for various meetings with donors and stakeholders, ensuring alignment with organizational messaging and branding guidelines.
- Support additional partnership related activities as required, contributing to the overall growth and objectives of the ecosystem.

But remember, these are just the contours of the role as we have envisaged it. We would love to have you expand its boundaries and take on more.

The ideal candidate would have:

1. Bachelors in sciences/management or engineering
2. Preferably 1-3 years of work experience can apply.
3. Experience of having worked in the startup ecosystem will be an advantage
4. Preferably have experience in early stage investing in social enterprises.

Freshers with an Interest/ Working knowledge of the health sector in India are welcome to apply.

Compensation:

We pay reasonably well and comparably higher within the nonprofit sector and there is a variable component. Employees get health insurance for themselves and their immediate family members. We also have a mental health policy that provides access to subsidized support.

How to apply:

Apply to this role by filling this [form](#). We look forward to hearing from you!

About Villgro:

We are India's foremost impact-first incubator. Established in 2001, Villgro's mission is to make innovative, impactful businesses succeed in Health, Agribusiness, Climate Action and Gender Inclusion.

We believe that innovation and for-profit business models are the sustainable route to solving critical social and environmental problems in India. We help enterprises scale by financial (grants/equity/low-cost debt), subject matter expertise and help in accessing hard-to-reach

markets. Since 2001, we have worked with over 387 enterprises which have impacted over 20 million lives.

Villgro was recognised as the “Top Incubator” in India by Invest India (DPIIT, GoI) in 2020. Villgro fosters an open culture where each member is encouraged to express his/her/their views and opinions. We are a small, but highly committed team and we thrive on collaboration. We are an equal-opportunity employer and extremely committed to fostering workplace equity. Villgro has won the prestigious DivHersity Awards 2020, 2022 & 2023 as recognition for this!

Values we hold close:

Villgro alumni have gone on to found social businesses, study at Ivy League and Indian B Schools, work or found impact funds and public policy institutes. But most importantly, they have become voices of change. We are committed to providing the same exposure and experiences to help you achieve your personal and professional goals.

An ideal candidate will resonate strongly with one or more of the following values.

- Empathetic: We walk in the shoes of our entrepreneurs and partners.
- Bold: We embrace uncertainty, and ambition, and believe in limitless possibilities.
- Entrepreneurial: We take initiative and capitalize on opportunities.
- Demonstrating integrity: We are transparent, candid, and honest in our dealings.

In case of any queries, please write to us at careers@villgro.org

Read more about us at www.villgro.org

Check out our latest impact report at <https://www.villgro.org/reports/>

Have a look at our portfolio companies in action <https://www.youtube.com/@Villgro2001>