

Manager

Inclusive Livelihoods & Entrepreneurship

Bangalore / Chennai

Villgro is a social impact first incubator of startups, and we are arguably the leaders in incubating or accelerating startups, while applying a gender inclusive lens. We invest in (through grants, low-cost debt, and equity) startups and SMEs, along with providing specific technical assistance.

The Inclusive Livelihoods & Entrepreneurship vertical is the newest at Villgro and is focused on accelerating social enterprises in the sectors of Climate Action & Agriculture that are intentional about making women become part of the formal economy, have a greater share of assets and in generating further employment.

Position summary

Villgro wants a dynamic professional, passionate about social impact to join us as Manager – Inclusive Livelihoods & Entrepreneurship.

The role will include:

A) Portfolio Management

- Managing the portfolio of startups as part of the programs by providing the startups with requisite guidance, ensuring appropriate usage of funds to achieve scale and meet aligned objectives.
- Take ownership of activities designed to help startups succeed - Mentoring, Technical Assistance, Networking events etc.
- Handling all other aspects of the program including outreach, partner management and donor reporting.
- Ensure systematic capture of data on startup progress as well as Villgro's contribution to the same.
- Conduct site visits while evaluating startups on goals Vs performance.

B) Donor & Partner management

- Manage relationships with donors and program partners to ensure clear communication of program data and status.
- Co-own discussions and proposal responses on 'Inclusive Livelihoods & Entrepreneurship' new funding opportunities.
- Build ecosystem knowledge to understand trends that can help decisions on investment opportunities and potential partnerships.

C) Over & Above

- Experience in inclusive livelihoods, gender-inclusive entrepreneurship or social development would be an advantage.
- A thirst to understand the ecosystem as a whole from sustainability, innovative financing, and impactful innovations, as well as considering their effects on livelihoods and communities, would be highly valued.
- Represent Villgro in the ecosystem and evangelize our point of view.

The ideal candidate would have:

1. A Bachelor's/master's degree – in business, technology or development studies
2. 6-10 years of overall experience which includes either portfolio management and/or field experience.
3. A deep passion for gender inclusion/entrepreneurial development.
4. An understanding and appreciation of prevailing policy and business models in the incubation ecosystem.
5. Ability to work with diverse stakeholders.
6. Ability to present data in a crisp and effective manner.
7. Ability to coordinate programs involving multiple agencies/departments.
8. Sound interaction and networking skills.

Compensation:

We pay reasonably well and comparably higher within the non-profit sector and there is a variable component. Employees get health insurance for themselves and their immediate family members. We have a mental health policy that provides access to subsidized support.

How to apply:

Apply to this role by filling this [form](#). We look forward to hearing from you!

About Villgro:

We are India's foremost impact-first incubator. Established in 2001, Villgro's mission is to make innovative, impactful businesses succeed in Health, Agribusiness, Climate Action and Gender Inclusion.

We believe that innovation and for-profit business models are the sustainable route to solving critical social and environmental problems in India. We help enterprises scale by financial (grants/equity/low-cost debt), subject matter expertise and help in accessing hard-to-reach markets. Since 2001, we have worked with over 387 enterprises which have impacted over 20 million lives.

Villgro was recognised as the "Top Incubator" in India by Invest India (DPIIT, GoI) in 2020. Villgro fosters an open culture where each member is encouraged to express his/her/their views and opinions. We are a small, but highly committed team and we thrive on collaboration. We are an equal-opportunity employer and extremely committed to fostering workplace equity. Villgro has won the prestigious DivHersity Awards 2020, 2022 & 2023 as recognition for this!

Values we hold close:

Villgro alumni have gone on to found social businesses, study at Ivy League and Indian B Schools, work or found impact funds and public policy institutes. But most importantly, they have become voices of change. We are committed to providing the same exposure and experiences to help you achieve your personal and professional goals.

An ideal candidate will resonate strongly with one or more of the following values.

- Empathetic: We walk in the shoes of our entrepreneurs and partners.
- Bold: We embrace uncertainty, and ambition, and believe in limitless possibilities.
- Entrepreneurial: We take initiative and capitalize on opportunities.
- Demonstrating integrity: We are transparent, candid, and honest in our dealings.

In case of any queries, please write to us at careers@villgro.org

Read more about us at www.villgro.org

Check out our latest impact report at <https://www.villgro.org/reports/>

Have a look at our portfolio companies in action <https://www.youtube.com/@Villgro2001>

