

Analyst – Healthcare

Location: Bangalore/Chennai, India

Villgro seeks a young professional who is passionate about social impact, has strong analytical skills and is willing to be a part of a new incubation-cum-acceleration program in the Healthcare sector being funded by well-known international donors.

Job Description

The '**Analyst-Healthcare**' role in the Healthcare Sector at Villgro is all about evaluating, supporting and evangelizing innovation and social impact focused healthcare startups developing technologies, products and services screening, diagnostics and in the Sexual and Reproductive Health (SRH) space.

Key responsibilities of the Analyst will include:

1. Facilitate engagement with incubatees, including writing proposals for technical assistance, identifying mentors, facilitating direct interactions with entrepreneurs to ensure tailored guidance and assistance and gathering data for evaluating business growth.
2. Oversee vendor relationships for events and associated activities, ensuring effective management and timely execution.
3. Handle documentation tasks, including but not limited to maintaining records, drafting reports, and compiling necessary documentation for project compliance.
4. Develop marketing collaterals, articles and presentations for various meetings with donors and stakeholders, ensuring alignment with organizational messaging and branding guidelines.
5. Pursue and convert high-value partnership opportunities through inbound leads, follow-ups and outbound cold calls and emails, along with proactively developing a pipeline to record current and potential partners.
6. Work closely with the Healthcare Team which includes Sector Lead, Portfolio Manager and Senior Analysts.
7. Support additional activities as required, contributing to the overall growth and objectives of the ecosystem.

If the role excites you, we would like you to possess:

- Bachelors in sciences/management or engineering
- Preferably 1-3 years of work experience can apply.
- Experience of having worked in the startup ecosystem will be an advantage.
- Preferably have experience in early stage investing in social enterprises.

Freshers with an Interest/ Working knowledge of the health sector in India are welcome to apply.

Compensation: We offer competitive, industry-standard salaries



Villgro alumni have gone on to found social businesses, study at Ivy League and Indian B Schools and public policy institutes, but most importantly - they have become voices of change. We are committed to providing the same exposure, learnings and experiences to help you shape your next big career move. Most of these will begin with some chai-coffee on our beautiful office terrace in Bangalore, or at the heart of startup hustle at the IIT Madras Research Park in Chennai.

But remember, these are just the contours of the role as we have envisaged it. We would love to have you expand its boundaries and take on more.

Apply to this role by [Filling This Form](#).

We look forward to hearing from you!

Meanwhile, a little bit more about us:

Villgro is India's oldest and one of the world's largest social enterprise incubators. Villgro creates impactful, innovative, and successful enterprises in Health, Agribusiness, and Climate Action. Since 2001, Villgro has supported over 300 social enterprises that have raised over INR 4,164 million in investments and impacted over 20 million lives. Villgro was recognised as the “Top Incubator” in India by Invest India (DPIIT, GoI) in 2020.

Villgro fosters an open culture where each member is encouraged to express his/her/their views and opinions. We are a small, but highly committed team of 30 and we thrive on collaboration. We are an equal opportunity employer and extremely committed to fostering workplace equity. (Brag alert) Villgro has won the prestigious DivHersity Awards as a recognition for this!

An ideal candidate will resonate strongly with one or more of the following values.

Empathetic: We walk in the shoes of our entrepreneurs and partners

Bold: We embrace uncertainty, ambition, and believe in limitless possibilities

Entrepreneurial: We take initiative and capitalize on opportunities

Demonstrating Integrity: We are transparent, candid, and honest in our dealings