

Manager – Healthcare

Location – Chennai, Tamil Nadu

Villgro is an impact-first incubator of startups, and the Healthcare sector is of utmost priority to us. We invest in (through grants, low-cost debt, and equity) healthcare startups and provide specific technical assistance.

Our interest areas are in innovative solutions that improve health outcomes for women. We are keen to help startups working across femtech, digital health for women, diagnostics & screening technologies. Our goal is to make India's femtech & related segments grow by 10X over the next 5 years.

Job Description

Villgro wants a dynamic professional passionate about social impact, has past working knowledge in the healthcare sector and with an entrepreneurial streak to help us build the women's health portfolio.

Role deliverables

Strategy:

- Build & execute an operational strategy to build the women's health portfolio, in line with the sector's 5-year goals & current program priorities

Deal sourcing:

- Actively network and build a pipeline of innovative social enterprises through strategic partnerships with relevant stakeholders
- Conduct preliminary assessment and detailed due diligence on companies that fit with Villgro's investment mandate. Conduct secondary research on market opportunities and study competitive landscape for prospective companies.

Program Delivery:

- Be accountable for the delivery of committed results and impact across relevant programs
- Actively manage and support portfolio companies including strategic advisory support to entrepreneurs on operations, and bring to bear relevant resources, such as subject matter experts, mentors, investors, and potential partners.

- Work closely with the Healthcare team including the sector lead, incubation manager and analysts.

Outreach:

- Be savvy about communication and visibility for the sector. Engage the marketing team to amplify through social media and other channels

Remember, these are just the contours of the role as we have envisaged it. We would love to have you expand its boundaries and take on more.

The ideal candidate would have,

1. A degree in sciences, engineering, or business. A master's degree would be preferable.
2. Prior experience in the healthcare sector and be savvy about business operations in the industry. **OR**
3. Experience via large scale implementation projects and (maybe) knowledge of government engagements.
4. At least 5 years of professional experience, with exposure to startups or to MedTech operations or the VC sector being a great bonus.
5. Fantastic communication and persuasion skills to influence stakeholders.
6. The drive and high level of initiative + ownership

Compensation & Benefits:

1. We pay comparably higher within the nonprofit sector and provide a performance-linked variable component.
2. All our permanent employees are provided with health insurance for themselves and their immediate family members.
3. Our mental health policy provides employees with access to subsidized professional support.
4. We actively invest in the professional development of our employees through paid training programs and workshops.

How to apply:

Apply to this role by filling this [Form](#). We look forward to hearing from you!

Values we hold close:

Villgro alumni have gone on to found social businesses, study at Ivy League and Indian B Schools, work or found impact funds and public policy institutes. But most importantly, they have become

voices of change. We are committed to providing the same exposure and experiences to help you achieve your personal and professional goals.

An ideal candidate will resonate strongly with one or more of the following values.

- Empathetic: We walk in the shoes of our entrepreneurs and partners
- Bold: We embrace uncertainty, ambition, and believe in limitless possibilities
- Entrepreneurial: We take initiative and capitalize on opportunities
- Demonstrating Integrity: We are transparent, candid, and honest in our dealings

In case of any queries, please write to us at careers@villgro.org

Read more about us at www.villgro.org

Check out our latest impact report at www.villgro.org/impact-reports/

Have a look at our portfolio companies in action <https://youtu.be/NSVuto3S9o8>