



Analyst

Climate Action

Villgro seeks a highly motivated professional for the role of Analyst, Climate Action sector. The analyst will get a chance to work closely with social enterprises that are in areas like energy access, waste to value and clean mobility. The analyst will get associated with one or more specific programs dealing Climate Action at Villgro. The role will involve market analysis, pipeline generation and due diligence of social enterprises and portfolio management. It will also involve coordination of the programs and their partners.

Who should apply?

While this position is open to all, a Graduate with 1 - 2 years of work experience, with strong research and writing skills, basic financial accounting knowledge and, a demonstrated commitment to social impact will be prioritized. This role is an ideal opportunity for an individual looking to build a managerial career at a social impact organization.

Core Responsibilities:

The role will include, but is not limited to:

- **Pipeline Building Activities**
 - Perform desk research for promising social enterprises in the climate action sector
 - Support the investment team during Due-Diligence.
 - Identify key partners and create an engagement strategy.
- **Portfolio Management**
 - Support the portfolio team in effectively managing the climate action portfolio. Ex: Support during portfolio reviews, diagnostic panels, organization reviews and so on.
 - Site visits to portfolio company locations
 - Provide well researched inputs for individual portfolio companies such as competitor analysis, key partnership opportunities, downstream funding opportunities and so on.
- **Other**
 - Program, funder and partner management

- o Collaborate with Investors Relations, Finance & Compliance team for managing the investment management operations, preparing investor reports and board presentations on a periodic basis.
- o Support Villgro's other activities to build the social enterprise ecosystem in India.
- o Desk research on industry trends

- o Any other responsibilities assigned from time to time.

Required qualifications:

- o Bachelor's degree in Economics/Commerce/Engineering, Master's degree (either MBA or climate specialization) desirable.
- o The candidate is expected to have 1-2 years of work experience that is relevant to the above role. Examples of past experience that is relevant for this position:
 - As an analyst with a consulting or investment house, with a focus on climate investment
 - As a young entrepreneur in the climate action space
- o Familiarity with Waste Sector and/or Proptech / Sheltertech sector will be an added advantage

Skills:

Irrespective of experience, the candidate is expected to bring the following skills to the table:

- o A deep passion for climate action
- o An understanding and appreciation of prevailing policy and business models in the energy and cleantech space
- o Ability to analyse business plans and financial projections of start-ups (and also guide in their preparation if needed), and make investment recommendations
- o Ability to present data in a crisp and effective manner
- o Ability to coordinate programs involving multiple agencies/departments
- o Sound interaction and networking skills
- o Good knowledge of Excel and Word

Location: Chennai, with regular travel to Bangalore and entrepreneur locations

Joining: October 2022

Reporting to: Manager (program), Climate Action

How to apply: Fill in Villgro's Centralized Application Form. Villgro alumni have gone on to found social businesses, study at Ivy League and Indian B Schools and public policy institutes, but most importantly - they have become voices of change. We are committed to providing the same exposure, learnings and experiences to help you shape your next big career move. Most of these will begin with some chai-coffee on our beautiful office terrace in Bangalore, or at the heart of startup hustle at the IIT Madras Research Park in Chennai.

But remember, these are just the contours of the role as we have envisaged it. We would love to have you expand its boundaries and take on more.

Apply to this role by Filling this [Form](#). We look forward to hearing from you!

About Villgro

Villgro is India's foremost and one of the world's largest social enterprise incubators. Established in 2001, Villgro's mission is to make innovative, impactful businesses succeed in Health, Agribusiness, and Climate Action. Since 2001, Villgro has supported 340 social enterprises that have raised over INR 4.28 billion in investments, created 5646 jobs and impacted over 20.8 million lives. Villgro was recognised as the "Top Incubator" in India by Invest India (DPIIT, GoI) in 2020. Villgro fosters an open culture where each member is encouraged to express his/her/their views and opinions. We are a small, but highly committed team and we thrive on collaboration. We are an equal opportunity employer and extremely committed to fostering workplace equity. Villgro has won the prestigious DivHersity Awards 2022 as recognition for this!

An ideal candidate will resonate strongly with one or more of the following values.

- Empathetic: We walk in the shoes of our entrepreneurs and partners
- Bold: We embrace uncertainty, ambition, and believe in limitless possibilities
- Entrepreneurial: We take initiative and capitalize on opportunities
- Demonstrating Integrity: We are transparent, candid, and honest in our dealings

In case of any queries, please write to us at info@villgro.org