

Analyst – Agriculture

Location: Bangalore, India

Villgro seeks a highly motivated professional for the role of Analyst, Agriculture. The analyst will get a chance to work closely with social enterprises that are increasing the productivity of agriculture while reducing its environmental footprint. The role will involve market analysis, pipeline generation and due diligence of social enterprises and portfolio management. It will also involve the coordination of the programs and their partners.

Job Description

As an **'Analyst - Agriculture'** your role will include evaluating, supporting and evangelising agribusiness portfolio companies. Details of how your role will shape up are below:

Pipeline Building and Deal Sourcing

- Perform desk research for promising social enterprises in the agriculture sector
- Support the investment team during due-diligence.
- Identify key partners and create an engagement strategy.

Portfolio Management

- Support the portfolio team in effectively managing the agriculture portfolio. Ex: Support during portfolio reviews, diagnostic panels, organization reviews and so on
- Site visits to portfolio company locations
- Provide well-researched inputs for individual portfolio companies such as competitor analysis, key partnership opportunities, downstream funding opportunities and so on.

Other

- Program, funder and partner management
- Collaborate with Investors Relations, Finance & Compliance team for managing the investment management operations, preparing investor reports and board presentations on a periodic basis
- Support Villgro's other activities to build the social enterprise ecosystem in India
- Desk research on industry trends
- Any other responsibilities assigned from time to time

You would make a great fit, if you:

- Have a bachelor's degree
- Have 1-2 years of experience. While we focus a lot on your learning at the workplace, we would prefer some experience:
 - at a consulting or an investment firm or
 - as a professional at a foundation, bi/multi-lateral organizations (focus on agri is a bonus)
- Have a strong command of Microsoft PPT, Excel and Word
- Have the ability / eagerness to use data and gain insights in an effective manner.

- Be agile and flourish in a fast moving, entrepreneurial environment, whilst maintaining attention to detail and delivering quality work
- Have an inclination towards social impact and the ability of market-based models to alleviate poverty

But remember, these are just the contours of the role as we have envisaged it. We would love to have you expand its boundaries and take on more.

Compensation: We offer competitive, industry-standard salaries

How to apply: Fill in Villgro’s Centralized Application [Form](#). We look forward to hearing from you!

About us:

Villgro is India's oldest and one of the world's largest social enterprise incubators — creating impactful, innovative, and successful enterprises in Health, Agribusiness, and Climate Action. Since 2001, Villgro has supported over 323 social enterprises that have raised over INR 4,388 million in investments and impacted over 20 million lives. Villgro was recognised as the “Top Incubator” in India by Invest India (DPIIT, GoI) in 2020. Villgro fosters an open culture where each member is encouraged to express his/her/their views and opinions. We are a small, but highly committed team of 30 and we thrive on collaboration. We are an equal opportunity employer and extremely committed to fostering workplace equity. Villgro has won the prestigious DivHersity Awards 2022 as recognition for this!

An ideal candidate will resonate strongly with one or more of the following values.

- Empathetic: We walk in the shoes of our entrepreneurs and partners
- Bold: We embrace uncertainty, ambition, and believe in limitless possibilities
- Entrepreneurial: We take initiative and capitalize on opportunities
- Demonstrating Integrity: We are transparent, candid, and honest in our dealings

Last Date to submit 24th June, 2022

In case of any queries, please write to us at info@villgro.org