

Manager – Agriculture

Location: Bangalore, India

We are looking for a young professional who is passionate about social and environmental impact, has strong business acumen with a bias for action to run our programs in the Agriculture Practice. Work experience of 4-5 years is preferable. The role requires you to be based in Bangalore. There will also be due diligence and portfolio visits which will entail travel.

Job Description

As an **'Manager - Agriculture'** your role will include evaluating, supporting and evangelising agribusiness portfolio companies. Details of how your role will shape up are below:

Pipeline Building and Deal Sourcing

You will actively lead the investment team in sourcing, evaluating, and performing due diligence of companies that fit our mandate of driving climate action in agriculture. To build the pipeline you will need to get yourself well entrenched in the start-up ecosystem and keep yourself abreast of sectoral news, policy and trends.

Portfolio Management

Villgro's Agribusiness portfolio is growing rapidly and we would require you to shoulder a lot of responsibility. This includes, but is not limited to:

- Identifying the key operational and strategic risks to the business
- Developing tools and analytics / dashboards to analyse trends and opportunities in the sector
- Solving for risks and leveraging growth opportunities for portfolio start-ups. You may use Villgro tools like – Diagnostic Panels, Mentors and Technical Assistance
- Leading portfolio reviews and organization reviews

Sector Strategy and Partnerships

Beyond deals and portfolio management, you will also be expected to:

- Work closely with the Lead to identify strategic focus areas for the sector and design programs
- Design and drive partnerships between our portfolio companies and corporates/ institutions for market or credit access.
- Demonstrate ownership by directly interfacing with key stakeholders, investors and financiers in order to manage program operations and outcomes.
- Drive thought leadership through writing and speaking assignments in collaboration with the Lead

You would make a great fit, if you:

- Have a bachelor's degree
- Have 5 years of experience. While we focus a lot on your learning at the workplace, we would prefer

some experience:

- at a consulting or an investment firm or
- as a professional at a foundation, bi/multi-lateral organizations (focus on agri is a bonus)
- at a social impact operating organization
- in leading small or medium sized teams
- and with a proven ability to take a high level project vision and convert into implementation
- Have a strong command of Microsoft PPT, Excel and Word
- Have the ability / eagerness to use data and gain insights in an effective manner.
- Be agile and flourish in a fast moving, entrepreneurial environment, whilst maintaining attention to detail and delivering quality work
- Have an inclination towards social impact and the ability of market-based models to alleviate poverty

But remember, these are just the contours of the role as we have envisaged it. We would love to have you expand its boundaries and take on more.

Compensation: We offer competitive, industry-standard salaries

How to apply: Fill in Villgro's Centralized Application [Form](#). We look forward to hearing from you!

About us:

Villgro is India's oldest and one of the world's largest social enterprise incubators — creating impactful, innovative, and successful enterprises in Health, Agribusiness, and Climate Action. Since 2001, Villgro has supported over 323 social enterprises that have raised over INR 4,388 million in investments and impacted over 20 million lives. Villgro was recognised as the “Top Incubator” in India by Invest India (DPIIT, GoI) in 2020. Villgro fosters an open culture where each member is encouraged to express his/her/their views and opinions. We are a small, but highly committed team of 30 and we thrive on collaboration. We are an equal opportunity employer and extremely committed to fostering workplace equity. Villgro has won the prestigious DivHersity Awards 2022 as recognition for this!

An ideal candidate will resonate strongly with one or more of the following values.

- Empathetic: We walk in the shoes of our entrepreneurs and partners
- Bold: We embrace uncertainty, ambition, and believe in limitless possibilities
- Entrepreneurial: We take initiative and capitalize on opportunities
- Demonstrating Integrity: We are transparent, candid, and honest in our dealings

Last Date to submit 24th June, 2022

In case of any queries, please write to us at info@villgro.org