

## Analyst – Climate Action

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**Location: Bangalore, India**

Villgro seeks a highly motivated professional for the role of Analyst, Climate Action sector. The analyst will get a chance to work closely with social enterprises that are in areas like energy access, waste to value and clean mobility. The analyst will get associated with one or more specific programs dealing with energy and cleantech at Villgro. The role will involve market analysis, pipeline generation and due diligence of social enterprises and portfolio management. It will also involve the coordination of the programs and their partners.

### Who should apply

While this position is open to all, a Graduate with 1 - 2 years of work experience, strong research and writing skills, basic financial accounting knowledge and, a demonstrated commitment to social impact will be prioritized. This role is an ideal opportunity for an individual looking to build a managerial career at a social impact organization.

**Villgro is an equal opportunity employer committed to merit, equity and diversity.**

### Core Responsibilities

The role will include, but is not limited to:

- **Pipeline Building Activities**
  - Perform desk research for promising social enterprises in the climate action sector
  - Support the investment team during Due-Diligence.
  - Identify key partners and create an engagement strategy.
- **Portfolio Management**
  - Support the portfolio team in effectively managing the climate action portfolio. Ex: Support during portfolio reviews, diagnostic panels, organization reviews and so on.
  - Site visits to portfolio company locations
  - Provide well-researched inputs for individual portfolio companies such as competitor analysis, key partnership opportunities, downstream funding opportunities and so on.
- **Other**
  - Program, funder and partner management
  - Collaborate with Investors Relations, Finance & Compliance team for managing the investment management operations, preparing investor reports and board presentations on a periodic basis.
  - Support Villgro's other activities to build the social enterprise ecosystem in India.
  - Desk research on industry trends
  - Any other responsibilities assigned from time to time.

## Required qualifications

- o Bachelor's degree in Economics/Commerce/Engineering, Master's degree (either MBA or climate specialization) desirable.
- o The candidate is expected to have 1-2 years that is relevant to the above role. Examples of past experience that is relevant for this position:
  - As an analyst with a consulting or investment house, with a focus on climate investment
  - As a young entrepreneur in the climate action space

## Skills

Irrespective of experience, the candidate is expected to bring the following skills to the table:

- o A deep passion for climate action
- o An understanding and appreciation of prevailing policy and business models in the energy and cleantech space
- o Ability to analyse business plans and financial projections of start-ups (and also guide in their preparation if needed), and make investment recommendations
- o Ability to present data in a crisp and effective manner
- o Ability to coordinate programs involving multiple agencies/departments
- o Sound interaction and networking skills
- o Good knowledge of Excel and Word

## Preferred

- o Entrepreneurial: open to learning, self-starter, takes initiatives, shows proactiveness, cultivates ownership, identifies and capitalizes on opportunities
- o Impeccable Integrity: maintains confidentiality, openness, transparency, honesty, taking the best decisions in the interest of customers and stakeholders.
- o Comfortable working on multiple projects at one time.
- o Ability to thrive in an entrepreneurial environment and manage workload at a fast pace with strong attention to detail.
- o Team player capable of producing high-quality output with a finish what you start attitude.
- o Hard-working, proactive and takes initiative

## Location

Bengaluru, with regular travel to entrepreneur locations

## Joining

May 2022

## Reporting to

Manager (program), Climate Action

**Compensation:** We offer competitive, industry-standard salaries

### How to apply

Fill in Villgro's Centralized Application Form. Villgro alumni have gone on to found social businesses, study at Ivy League and Indian B Schools and public policy institutes, but most importantly - they have become voices of change. We are committed to providing the same exposure, learnings and experiences to help you shape your next big career move. Most of these will begin with some chai-coffee on our beautiful office terrace in Bangalore, or at the heart of startup hustle at the IIT Madras Research Park in Chennai.

But remember, these are just the contours of the role as we have envisaged it. We would love to have you expand its boundaries and take on more.

Apply to this role by Filling this [Form](#). We look forward to hearing from you!

### About Villgro

Villgro is India's oldest and one of the world's largest social enterprise incubators — creating impactful, innovative, and successful enterprises in Health, Agribusiness, and Climate Action. Since 2001, Villgro has supported over 323 social enterprises that have raised over INR 4,388 million in investments and impacted over 20 million lives. Villgro was recognised as the “Top Incubator” in India by Invest India (DPIIT, GoI) in 2020. Villgro fosters an open culture where each member is encouraged to express his/her/their views and opinions. We are a small, but highly committed team of 30 and we thrive on collaboration. We are an equal opportunity employer and extremely committed to fostering workplace equity. Villgro has won the prestigious DivHersity Awards as recognition for this!

An ideal candidate will resonate strongly with one or more of the following values.

- Empathetic: We walk in the shoes of our entrepreneurs and partners
- Bold: We embrace uncertainty, ambition, and believe in limitless possibilities
- Entrepreneurial: We take initiative and capitalize on opportunities
- Demonstrating Integrity: We are transparent, candid, and honest in our dealings

*In case of any queries, please write to us at [info@villgro.org](mailto:info@villgro.org)*