

# Strawcture Eco Pvt Ltd

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## **About the company:**

Strawcture Eco is a Green Building Product Company whose goal is to reduce Embodied Carbon Emission of the Construction Sector by 50%. Strawcture Eco harnesses the potential of agricultural residue to build structures which are durable, affordable and sustainable. Strawcture Eco is recognised by Govt of India as of the 20 Alternative Technology providers for Faster - Sustainable Construction. It has been incubated and recognised at several places like IIM Calcutta Innovation Park, Brigade REAP, NSRCEL, SELCO Foundation, Acumen, Echoing Green, and Atal Incubation Center. The founder Shriti Pandey has featured on the prestigious Forbes 30 under 30 Asia, and has several national and international accolades.

We are an equal opportunity employer and extremely committed to fostering workplace equity. We encourage qualified candidates from under-represented demographics to apply.

## **Job Description:**

**Title - Head of Operations**

**Location - Delhi NCR**

## **What are we looking for?**

We are looking out for an Experienced Project and Risk Management professional in the construction Industry active for 5-7 yrs to join us in the capacity. Someone with proven ground experience in a Concrete or steel based construction site. We envision one with a spirit animal of an Octopus. A versatile, adaptable, multi-tasking, skilled head who can build long term processes to monitor projects of varied scales, and monitor and juggle the cash flow. A megamind with the ability to deal with the high pressure daily demands made on an Operation Head and a chameleon ability to switch and adapt frequently.

We are looking to establish a 100+ strong partner network in the coming 9 months across India. The HO would be working out of the Delhi Office when not coordinating on site and manufacturing facilities.

## **To apply:**

We would like you to send in a 5-6 minute video articulating. Your understanding of the role of an Operation Head. Sharing an example or a track record of problem solving a tactical issue, examples of building systems or processes to streamline and bring in efficiency.

## **Email to this address:**

[shriti\\_pandey@strawcture.com](mailto:shriti_pandey@strawcture.com)

**Job Description:****Title - Business Development Manager****Location - Bengaluru****What are we looking for?**

We are on a look out for someone with prior experience in a B2B organization in Real Estate/Construction or Building Materials of about 3-5yrs. Someone experienced in dealing with Architects, Interior Designers and Builders and with a leverage of a cross-functional networking experience in Bangalore. If you are the right fit you know what it entails.

Your goal would be to optimize the lead conversion ratio through competition analysis, building partners and building strategy for product specification for enlisting in government and private organizations. You are an excellent presenter and have a fox-like sharpness and versatility to adapt, engage and network with varied stakeholders.

**To apply:**

For your application, we would like for you to send in a 5-6 minute creative video pitch articulating what your strategy would be to build a stronger pipeline of architects and designers as channel partner? We are looking to build a network of 100+ green architects in the next three years, in Bangalore and NCR.

**Email to this address:**[shriti\\_pandey@strawcture.com](mailto:shriti_pandey@strawcture.com)

**Job Description:****Title - Executive Sales Lead****Location - Delhi NCR****What are we looking for?**

For this role we are seeking one with 2-3 years of work experience in sales in a building material Industry. Else you have worked in a high paced B2B startup and believe you can take on the fresh challenge. You are one with an affable personality, great presentation and excellent communication, with an unmistakable aggressive go getter stance.

Spirit Animal - Jaguar

You would often be the first point of contact, have your hands deep in the web of the construction world, building an ever growing repository of connections and Industry knowledge, nimbly identifying leads and analysing data to show its potential or otherwise.

**To apply:**

Along with your updated resume, we would like you to send us a 4-5 minute video presentation sharing a quick research on Trends for decarbonising Construction Industry.

**Email to this address:**

[shriti\\_pandey@strawcture.com](mailto:shriti_pandey@strawcture.com)

**Job Description:****Title - Executive Assistant****Location - Delhi NCR****What are we looking for?**

We are looking to fill this post only in the case of meeting the very right fit. The executive assistant would have the opportunity of witnessing up close and being a close participant to the intricacies of working of a start-up and that of a CEO work process.

The Executive Assistant would be in on our CEO's schedule and tasks, and would help organize the same with notes and calendar scheduling. They would help in formulating communication, networking tasks and in tracking and putting together monthly and quarterly business milestones. They would be friendly and a focused individual looking to explore and learn the business process and would often accompany the CEO for project work and hit off ideas. It's a flexible role for a similar mind rather than that of a clerical type.

**To apply:**

For your application, along with your updated resume, please send in a cover letter expressing your motivation and what you hope to gather from the experience.

**Email to this address:**

[shriti\\_pandey@strawcture.com](mailto:shriti_pandey@strawcture.com)