

Consultant - Education and Skill Development Sector

Location: Bangalore

About the Role:

Villgro is looking for a Consultant to work with their Education and Skill Development sector. The role includes supporting and evangelising portfolio companies.

Details of how your role will shape up are below:

- **Portfolio | Championing Incubatee Success**

You will directly manage and work with some exciting startups in the Education and Skill Development space. This includes, but is not limited to portfolio reviews, diagnostic panels, organization reviews, etc. Expect to feel in the shoes of the entrepreneur often!

You will also be needed to provide strategic and data driven inputs for portfolio companies to make them successful. This could be competitor analysis, key areas of collaboration, downstream funding opportunities, and whatever comes in the way of their success!

- **Partnerships & Collaborations | Program Coordination**

The role will entail the implementation and coordination of various activities planned alongside many of our reputed partners. You will also be interfacing with key stakeholders, investors and financiers in order to manage program operations and outcomes.

- **Knowledge Management**

If you're a research geek, you will enjoy the amount of industry analysis we do - the trends, the policies, future fund flow, CSR mapping, creating reports basis the analysis, etc.

You will also be responsible for researching models on financial innovation & end user financing.

- **Other responsibilities**

Actively support the Villgro team during Unconvention. Unconvention is Villgro's annual summit and we expect you to actively participate in planning and execution of Unconvention.

If the role excites you, we would like you to:

- Be a Graduate with a Bachelor's Degree in Business Administration / Economics / Engineering or pursuing a Master's Degree but we don't obsess over institutional degrees and industry knowledge will be paramount.
- We would prefer some experience of working:
 - at a foundation, bi/multilateral organizations (focus on education or skill development is a bonus)
 - at a social impact operating organization
- Have a strong command of Microsoft PPT, Excel and Word
- Have the ability/eagerness to use data and gain insights in an effective manner.
- Be an excellent multi-tasker and be able to prioritise various tasks. We reiterate- we are a small team and we thrive on collaboration and cross learnings.
- Be a quick learner and proactively apply learnings on the job.
- Be agile and flourish in a fast moving, entrepreneurial environment, whilst maintaining attention to detail and delivering quality work
- Have an inclination towards / interest in social impact and a belief in the ability of market-based models to alleviate poverty.

Villgro alumni have gone on to found social businesses, study at Ivy League and Indian B-schools and public policy institutes, but most importantly - they have become voices of change. We are committed to providing the same exposure, learnings and experiences to help you shape your next big career move. Most of these will begin with some chai-coffee overlooking the beautiful Bangalore sunset at our lovely office terrace.

But remember, these are just the contours of the role as we have envisaged it. We would love to have you expand its boundaries and take on more.

We look forward to hearing from you!

Meanwhile, a little bit more about us:

Villgro is India's oldest and one of the world's largest social enterprise incubators. We support innovative enterprises that solve critical issues faced by the poor. We provide funds (grant/equity), mentors, networks, and resources to innovative social enterprises in sectors such as health, agribusiness and clean energy.

Since our inception in 2001, we have incubated over 300 social enterprises with seed funding of INR 573 million. These social enterprises have generated 4000+ jobs and secured INR 1796 million in follow-on funding to impact over 19 million lives. Villgro fosters an open culture where each member can express his/her views and opinions based on merits and objectivity. We are a small, but highly committed team of 27 and we thrive on collaboration.

If you are the right candidate, you will resonate with many of our values,

- Empathetic- We walk in the shoes of our entrepreneurs and partners
- Bold- We embrace uncertainty, ambition and believe in limitless possibilities
- Entrepreneurial: We take initiative and capitalize on opportunities
- Demonstrating Integrity: We are transparent, candid and honest in our dealings

Villgro fosters an open culture where each member can express his/her views and opinions based on merits and objectivity. At Villgro, we work together as a team with a shared vision of social impact which is essential for our continued success. For further information, please visit our website at <http://www.villgro.org>