



**NAME OF ORGANISATION:** Villgro Innovations Foundation

**POSITION:** Analyst- Health Practice

**EXPERIENCE:** Fresher to 2 years

**EDUCATION:** Graduation/Post Graduation

**LOCATION:** Bangalore, Karnataka

**REMUNERATION:** Commensurate with experience

**JOB RESPONSIBILITIES:** As Analyst – Health Practice, your role will include evaluating, supporting and evangelising medtech portfolio companies.

Details of how your role will shape up are below:

- **Pipeline building & iPitch**

You will actively support the investment team in sourcing, evaluating and performing due diligence of companies discovered through Villgro's annual national deal discovery platform iPitch and / or other sources.

- **Evangelising Villgro | Health practice**

If designing conferences, workshops and events interests you, Villgro's annual national conference [Unconvention](#) will provide you the opportunity to think innovatively and showcase the strength of our incubation model in healthcare.

- **Portfolio | Championing incubatee success**

The healthcare practice at Villgro has the biggest portfolio and we would definitely require you to shoulder a lot of it. This includes, but is not limited to support during portfolio reviews, diagnostic panels, organization reviews, etc. Expect to feel in the shoes of the entrepreneur often!

You will also be needed to provide data driven inputs for portfolio companies to make them successful. This could be competitor analysis, key areas of collaboration, downstream funding opportunities, and whatever comes in the way of their success!

- **Partnerships & Collaborations | Program Coordination**

The role will entail the implementation and coordination of various activities planned alongside many of our reputed partners. You will also be interfacing with key stakeholders, investors and financiers in order to manage program operations and outcomes.

- **Knowledge Management**

If you're a research geek, you will enjoy the amount of industry analysis we do - the trends, the policies, future fund flow, CSR mapping, creating reports basis the analysis, etc.

**If the role excites you, we would like you to:**

- Be a graduate with a bachelor's degree in Science, Biotech or Bio-Medical Engineering, but we don't obsess over institutional degrees and industry knowledge will be paramount.
- To have 0-2 years of experience. Healthcare is a technical field and while we focus a lot on your learning at workplace, we would prefer some experience:
  - as an analyst at a consulting or an investment firm
  - as a professional at a foundation, bi/multi A lateral organizations (focus on health is a bonus)
  - at a social impact operating organization, preferably in health
  - Knowledge of Regulatory Standards will be a bonus.

- Experience of working with an Incubator is preferred.
- Have a strong command of Microsoft PPT, Excel and Word
- Have the ability / eagerness to use data and gain insights in an effective manner.
- Be an excellent multi-tasker and be able to prioritise various tasks. We reiterate- we are a small team and we thrive on collaboration and cross learnings.
- Should be proactive in learning new things and apply the same on the job.
- Be agile and flourish in a fast moving, entrepreneurial environment, whilst maintaining attention to detail and delivering quality work
- Have an inclination towards / interest in social impact and a belief in the ability of market based models to alleviate poverty.

Villgro alumni have gone on to found social businesses, study at Ivy League and Indian B-schools and public policy institutes, but most importantly - they have become voices of change. We are committed to providing the same exposure, learnings and experiences to help you shape your next big career move. Most of these will begin with some chai-coffee overlooking the beautiful Bangalore sunset at our lovely office terrace.

But remember, these are just the contours of the role as we have envisaged it. We would love to have you expand its boundaries and take on more.

**How to apply:** Fill in Villgro's Centralized Application Form.

We look forward to hearing from you!

**Meanwhile, a little bit more about us:**

Villgro is India's oldest and one of the world's largest social enterprise incubators. We support innovative enterprises that solve critical issues faced by the poor. We provide funds (grant/equity), mentors, networks and resources to innovative social enterprises in sectors such as education, health, agribusiness and renewable energy.

Since our inception in 2001, we have incubated over 300 social enterprises with seed funding of INR 573 million. These social enterprises have generated 4000+ jobs and secured INR 1796 million in follow-on funding to impact over 19 million lives. Villgro fosters an open culture where each member can express his/her views and opinions based on merits and objectivity. We are a small, but highly committed team of 27 and we thrive on collaboration.

We are an equal opportunity employer and extremely committed to fostering workplace equity. (Brag alert) Villgro has won the prestigious DivHersity Awards as a recognition for this!

Villgro alumni have gone on to found social businesses, study at Ivy League and Indian B-schools and public policy institutes, head other accelerators and incubators, but most importantly - they have become voices of change. We are committed to providing the same exposure, learning and experiences to help you shape your career. Most of these will begin with some chai-coffee overlooking the beautiful sunset at our lovely office terrace in Bangalore, or in our bustling & green courtyard at the IITM Research Park in Chennai.

If you are the right candidate, you will resonate with many of our values,

- *Empathy*- we are customer-centric and collaborative, yet assertive.
- *Entrepreneurial*- we seek progress and want to get things done!
- *Boldness*- we voice our views and respect others'. We fail fast, learn fast.
- *Integrity*- we demonstrate transparency and honesty in every transaction.

For further information, please visit our website at <http://www.villgro.org>